



Fresh To Your Plate!

 **HAI NAM CO.,LTD[®]**
AGRICULTURAL AND SEAFOOD PRODUCT COMPANY



PROCESSING PLANTS

INTRODUCTION

HAI NAM CO.,LTD has been in seafood industry since 1982, starting with a humble fish trading business and gradually expanding into today scope with eight processing factories and two affiliated companies, located in Ho Chi Minh City and Phan Thiet City, a well-known fish landing center of Vietnam.

The company **vision** is to become the best and the most competitive food and seafood processor in Vietnam and join the global food supply chain.

Our **mission** is to provide worldwide customers with sustainable, environmental-friendly and best quality seafood products. All our products are processed in state-of-the-art facilities which are approved to export to EU countries and under strict discipline of food safety control, accredited with HACCP, BRC, ISO, HALAL and FDA in alignment with the global standard.

The loyal worker force with skillful and regularly-trained workmanship is to add more value to product. Our **commitment** of quality and excellent service enable us to meet customers' satisfaction.

Our business **philosophy** is to go together and to grow with partners for mutual benefit and development.



HAI NAM CO.,LTD
AGRICULTURAL AND SEAFOOD PRODUCT COMPANY



OCEAN FRESH



TESTING AT SITE



MODERN FACILITIES

All our processes are executed on ERP software



Factory	Type of product	Capacity
Phan Thiet City		
Factory 1	Frozen seafoods	700 MT/month
Factory 2	Dried seafoods	70 MT/month
Factory 3	Frozen seafoods	450 MT/month
Factory 4	Frozen seafoods	140 MT/month
Factory 5	Frozen seafoods	85 MT/month
Factory 6	Frozen seafoods	300 MT/month
Factory 7	Frozen seafoods	240 MT/month
Ho Chi Minh City		
Go Vap Factory	Dried agricultural products	30 MT/month

THE WORLD IS ONE BIG COMMUNITY

RELIABLE SERVICE





**CLEAN
ROOM
PROCESSING
FOR
SASHIMI
PRODUCTS**



SQUID

• *Loligo (Uroteuthis) chinensis* • *Loligo (Uroteuthis) edulis*

- Product: SQUID
- Catching area: Pacific Ocean, FAO 71
- Season: March to November
- Shelf life: 24 months



Squid Tube
Squid Ring
Squid Tentacle



Whole Squid Frozen On Board



Sashimi Squid (Yariika)



CUTTLEFISH

• *Sepia species*

Cuttlefish
Whole Cleaned



Cuttlefish Skewers

- **Product:** CUTTLEFISH
- **Catching area:** Pacific Ocean, FAO 71
- **Season:** April to December
- **Shelf life:** 24 months



Cuttlefish Pineapple-cut
(Matsukasa)



OCTOPUS

• *Octopus species*



Boiled Cut Iwadako



Tako Wasabi



Iwadako Two Legs

- **Product:** OCTOPUS
- **Catching area:** Pacific Ocean, FAO 71
- **Season:** April to November
- **Shelf life:** 24 months



Whole Cleaned,
Flower-shaped



SHELL FISH

- *Chlamys nobilis*
- *Amusium pleuronectes*
- *Paphia undulata*
- *Anadara antiquata*



Yellow Clam



Arkshell

- **Catching area:** Pacific Ocean, FAO 71
- **Season:** August to March
- **Shelf life:** 24 months



Scallop



VALUE ADDED PRODUCTS

• *Cynoglossus species* • Skewers • Seafood Mix



Seafood Mix

- Catching area: Pacific Ocean, FAO 71
- Season: Whole year round
- Shelf life: 24 months



Tongue Sole Fillet



Tongue Sole Ring & Medaillon



Crab Meat



Skewers

RED SNAPPER

GROUPEL

• *Lutjanus species* • *Epinephelus species*



Red Snapper Portion

- **Catching area:** Pacific Ocean, FAO 71
- **Season:** February to October
- **Shelf life:** 24 months



Grouper Fillet



Grouper Cube

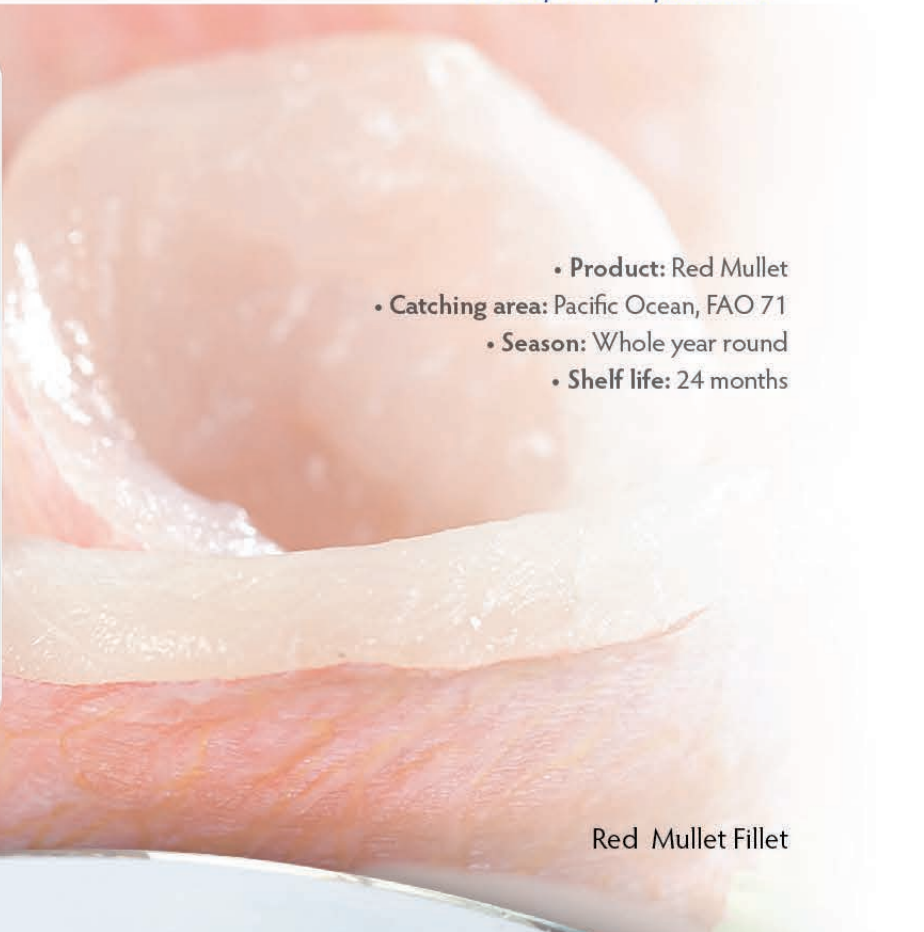


RED MULLET

• *Parupeneus heptacanthus*



Red Mullet Rose-shaped



• **Product:** Red Mullet

• **Catching area:** Pacific Ocean, FAO 71

• **Season:** Whole year round

• **Shelf life:** 24 months

Red Mullet Fillet



TUNA

- *Thunnus albacares*
- *Thunnus obesus*
- *Thunnus alalunga*

Tuna Loin



Tuna Cube



Tuna Skewers



• **Product:** Tuna

• **Catching area:** Pacific Ocean, FAO 71

• **Season:** Whole Year Round

• **Shelf life:** 24 months

Tuna Steak





SWORDFISH

• *Xiphias gladius*

Swordfish Loin



Swordfish Steak

- **Product:** Swordfish
- **Catching area:** Pacific Ocean, FAO 71
- **Season:** Whole Year Round
- **Shelf life:** 24 months



Swordfish Cube



MARLIN

- *Makaira indica*
- *Makaira mazana*



Marlin Cube

- **Product:** Marlin
- **Catching area:** Pacific Ocean, FAO 71
- **Season:** Whole Year Round
- **Shelf life:** 24 months



Marlin Steak



Marlin Loin



MAHI MAHI

• *Coryphaena hippurus*



Mahi Mahi Portion

Mahi Mahi Cube



- **Product:** Mahi Mahi
- **Catching area:** Pacific Ocean, FAO 71
- **Season:** February to December
- **Shelf life:** 24 months



Mahi Mahi Fillet



Mahi Mahi Portion from Loin

PROCESSING FOR THE WORLD

• Salmon species (Atlantic, Trout, Chum, Coho, Sockeye, Pink...)

PROCESSING FOR THE WORLD

• *Salmo salar* • *Oncorhynchus spp.*

Salmon Fillet



Grilled Salmon Kiri



Salmon Flakes (Steamed)



Salmon Kiri



Grilled Salmon Kiri



Grilled Salmon Kiri



Salmon Slice & Harasu Aburi Slice



Salmon Flakes (Grilled)

PROCESSING FOR THE WORLD

• Mackerel (Saba) • Herring • Sardine • Atka Mackerel (Hokke) • Cod fish • Redfish • Blue whiting • Orange Roughy • Sea Bream...

PROCESSING FOR THE WORLD

• King Scallop • Queen Scallop • Islandica Scallop • Giant Squid • Illex Squid • Loligo Squid • Whelk • King Crab • Dried Sea Cucumber...



Mackerel (Saba) Fillet



Mackerel (Saba) Kirimi



Flour-coated Mackerel



Sea Bream



Redfish



Atka Mackerel (Hokke)



Sardine



Scallop Meat



Giant Squid Slice



Scallop Meat Roe On



Giant Squid Slice



Whelk



King Crab



Half Shell Scallop with Roe

DRIED PRODUCTS



Kintokidai (Red Big Eye)



Mamakari (Sardine)



Okiami (Krill)



Surume (Dried Squid)



Eso (Lizardfish)



Kawahagi (Leather Jacket)



Shima Aji (Yellow Stripe Trevally)



NATURALLY SUN-DRIED



Megochi (Bartail Flathead Fish)



Itoyori (Threadfin Bream)



Himego (White Anchovy)



Haze (Goby)



Baby Conger Pike (Anago)



Anchovy (Kaeri)



Roasted Squid



Roasted Sardine



Roasted Goby



Dried Shrimp



Roasted Yellow Stripe Trevally



Roasted Baby Conger Pike with tamarind

OTHER DRIED PRODUCTS



Black Fungus



Rice paper



Black Fungus Slices



Rice Vermicelli
Rice Noodle

UMIBUDO

• Grape Seaweed (*Caulerpa lentillifera*)



HAINAM - OKINAWA

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HAI NAM RESTAURANT
SPECIALIZED IN SWALLOW'S NEST SOUP
43 Mac Thi Bui Street, District 1, Ho Chi Minh City
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CERTIFICATIONS

Our factories are listed as EU approved establishments to export fishery products to EU countries.

EU APPROVAL CODE: DL 125 – DL 356 – DL 176 – HK 238 – KL 752

We are proud that our products and processing facilities meet the following certifications:

BRC Global Standards



BRCGS is a leading brand and consumer protection organisation, used by over 28,000 certificated suppliers over 130 countries, with certification issued through a global network of accredited certification bodies. BRCGS' Standards guarantee the standardisation of quality, safety and operational criteria and ensure that manufacturers fulfil their legal obligations and provide protection for the end consumer. Certification to BRCGS' Standards is now often a fundamental requirement of leading retailers, manufacturers and food service organisations.

HACCP



The Hazard Analysis and Critical Control Point (HACCP) system, which is science based and systematic, identifies specific hazards and measures for their control to ensure the safety of food.

Sedex Members Ethical Trade Audit



The world's most widely used audit. Businesses use SMETA to understand and make improvements to working conditions and environmental performance in their business and supply chain.

MSC CoC



The Marine Stewardship Council (MSC) is an international non-profit organisation established to recognise and reward efforts to protect oceans and safeguard seafood supplies for the future. Blue MSC label is only applied to wild fish or seafood from fisheries that have been certified to the MSC Fisheries Standard, a science-based set of requirements for sustainable fishing.

ASC CoC



Aquaculture Stewardship Council (ASC) certification assures buyers, retailers, consumers that aquaculture production conforms to the world's leading standard for responsibly farmed fish and seafood. This certification demonstrates that farmed products were raised responsibly from both environmental and social perspective.

ISO 9001:2015



ISO (the International Organization for Standardization) is a worldwide federation of national standards bodies. ISO 9001 specifies requirements for a quality management system when an organization needs to demonstrate its ability to consistently provide products and services that meet customer and applicable statutory and regulatory requirements, and aims to enhance customer satisfaction through the effective application of the system, including processes for improvement of the system and the assurance of conformity to customer and applicable statutory and regulatory requirements.

ISO 17025:2017



ISO/IEC 17025, general requirements for the competence of testing and calibration laboratories, is the international reference for testing and calibration laboratories wanting to demonstrate their capacity to deliver reliable results.

ISO 14001:2015



ISO 14001 sets out the criteria for an environmental management system, it maps out a framework that a company can follow to set up an effective environmental management system. Designed for any type of organization, regardless of its activity or sector, it can provide assurance to company management and employees as well as external stakeholders that environmental impact is being measured and improved

ISO 22000:2018



ISO 22000 specifies requirements for a food safety management system where an organization in the food chain needs to demonstrate its ability to control food safety hazards in order to ensure that food is safe at the time of human consumption.

FDA



This affirms that the facility is registered with the U.S. Food and Drug Administration pursuant to the Federal Food Drug and Cosmetic Act, as amended by the Bioterrorism Act of 2002 and the FDA Food Safety Modernization Act, such registration having been verified by a U.S. Agent for FDA Communications.

HALAL



This certification guarantees that the products are produced in accordance with Islamic Guidelines; therefore, are permitted for Muslim consumption.



**HO CHI MINH CITY
OFFICE:**

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RESTAURANT :

SWALLOW'S NEST SOUP RESTAURANT
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PHAN THIET CITY

FACTORY 1, 2, 4, 5, 6:

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